### Kirby Marsden

President of ICFA

Business Owner

Bronze Sponsor for Ducks Unlimited



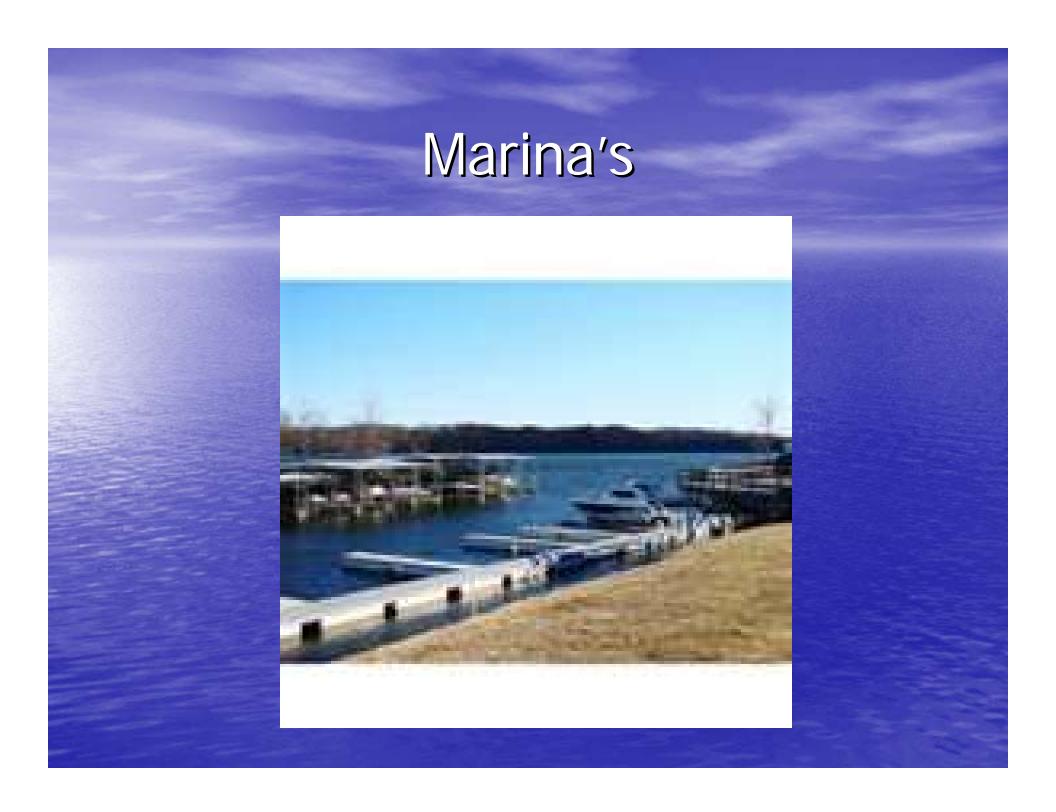
### Environmental Impact

- 1. Disruption of the ecosystem
- 2. Reducing numbers of native fish
- 3. Unchecked uncontrolled population explosion
- 4. Threat to the Great Lakes

## LOGISTICS Business Aspect



# Fishmarkets



### Restaurants

### **Grocery Stores**





### Logistics Recreation





## Sport Fishing



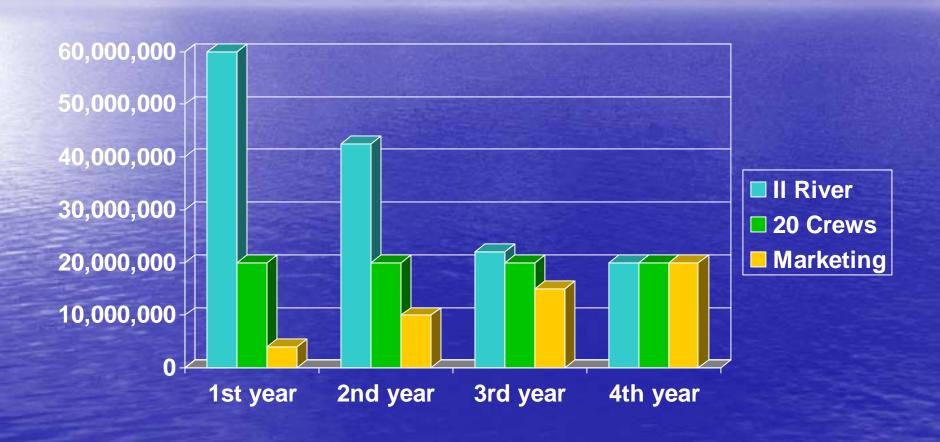
### HARVESTING

- Facts:
- 1. 1250 licensed Illinois commercial fishermen
- 2. 20 2-men crew
- 3. Records of local fish market

- Methods:
- 1. Seines
- 2. Gil Nets
- 3. Hoop Nets



### Rapid Reduction Graph



### Conclusion:

In 2005 a bill was introduced by Representative Jim Watson in the 94<sup>th</sup> General Assembly which was HB1455. The Rapid Reduction of Asian Carp

## Marketing of the Asian Carp 1. Market Analysis:





### Marketing Plan:

This has been a long slow process starting out over 5 years ago, but the next few pictures will show what Big River Fish has done in the creation of new markets and products formed from the Asian Carp



### Gelfite Fish and Chub packs













### Operational Plan: Purchase and Installation of New Equipment







- Replacing
- New products
- New Equipment
- Travel









- Following thru with Business Plan
- Marketing and development
- Purchasing of New Equipment
- Improving on Products

### New and Improved Great Look Great Taste



